

REPORT

DATE: March 3, 2005

TO: Administration Committee and Regional Council

FROM: Heather Copp, Chief Financial Officer, copp@scag.ca.gov, (213) 236-1804 *HC*

SUBJECT: Approval of the Cambridge Systematics Contract

EXECUTIVE DIRECTOR'S APPROVAL:

Have Table for Mark P. ...

RECOMMENDED ACTION:

Approve the award of the Alternatives Analysis for the Initial Operating Segment (IOS) to Cambridge Systematics, Inc.

SUMMARY:

See attached for summary of the consultant selection process.

BACKGROUND:

The award of this contract was postponed by two months pending the outcome of a protest lodged by one of the RFP respondents. The validity of the protest was determined by Ms. Patricia Chen of the Law Firm Fulbright and Jaworski. On February 14, 2005, Ms. Chen rendered her opinion and final decision that the protestant failed to offer sufficient evidence to support its allegations and as such, denied the protest.

FISCAL IMPACT: *HC*

FRA funds are currently budgeted for this project. Local match is not available until the MOU is executed with the funding partners, which is expected to occur shortly.

CONSULTANT CONTRACT

Consultant: Cambridge Systematics, Inc.

Scope: The Consultant will perform an alternatives analysis between High Speed steel-on-steel Rail and Maglev along the IOS corridor. Criteria to be analyzed include technology reviews, alignments, financial feasibility, ridership and economics. The Consultant will review past studies and will develop an independent recommendation on technology based on independent modeling and analysis.

Contract Amount:	Total not to exceed	\$749,925
	Cambridge Systematics (prime)	\$462,999
	SYSTRA Consulting, Inc. (subcontractor)	\$160,337
	System Metrics Group, Inc. (subcontractor)	\$108,719
	Aldaron, Inc. (subcontractor)	\$ 10,040
	Citigroup Technologies Corp. (subcontractor)	\$ 7,830

Contract Period: February 1, 2005 through September 30, 2005

Work Element:	05-241.SCGC2	\$428,525	Funding Sources: FRA with local match
	06-241.SCGCX	\$321,400	Funding Sources: FRA with local match –subject to approval of FY06 budget

Request for Proposal: SCAG staff mailed postcards to 250 pre-qualified firms on SCAG's bidders list to notify them of the release of RFP No. 05-036. The RFP was also posted on SCAG's web site. The following five proposals were received in response to the solicitation:

ARUP (7 subcontractors)	\$749,282
Cambridge Systematics, Inc. (4 subcontractors)	\$749,925
Elliott Consulting Group (2 subcontractors)	\$749,835
RAND (3 subcontractors)	\$750,000
STV (6 subcontractors)	\$749,947

Selection Process: The Proposal Review Committee (PRC) evaluated all five proposals in accordance with the criteria set forth in the RFP, and the selection process was conducted in a manner consistent with all applicable Federal and State contracting regulations. Interviews were held with only four of the offerors, as ARUP declined to be interviewed.

The PRC was comprised of the following individuals:

Jim McCarthy, Office Chief of Regional Planning, Caltrans Dist. 7
James Okazaki, Assistant General Manager, LADOT
Steve Smith, Principal Transportation Analyst, SANBAG
John Sullivan, City Engineer, Ontario
Hasan Ikhata, Planning Director, SCAG

Basis for Selection:

Cambridge Systematics, Inc. was selected as the consultant for this contract. Cambridge brings a highly qualified team of consultants with a deep understanding of high-speed ground transportation technologies. Cambridge further delivered the most balanced overall portfolio of experience and demonstrated the greatest depth and breadth of understanding in ridership and financial analysis. Further, Cambridge developed the confidence of the interview panel during the interview by providing substantial assurance of objective and fair analysis. They also provided the lowest total cost of those interviewed and their schedule was within established guidelines.

Cambridge also showed thorough understanding of the challenges that may be faced on this type of analysis and provided clear solutions to those potential challenges and a defined system for solving unforeseen challenges and maintaining the described schedule. They can allow substantial flexibility in prioritizing tasks at the discretion of the Technical Advisory Committee and can further allow additional flexibility throughout the study.